

## Testimonials

*The domino effect of Miguel's input has been quite overwhelming.*

- G.Wheatcroft, Service Development Manager, Foyer Federation, 2008

*I would highly recommend Miguel's entertaining and inspiring training. We have learnt so much to use with young people.*

- F. Halsey, SENCO, Virtual School for Children in Care, 2009

*Miguel's approach combining coaching and mentoring has been very interesting. I feel that anybody working with young people would find his training extremely useful.*

- A.Thomas, Director of Professional Services, Zenith Child Care, 2009

## Miguel Dean specialises in bespoke training workshops for professionals:

- Learning to coach and embedding coaching values within the organisation
- Facilitating effective learning behaviour
- Understanding, prevention and response to challenging behaviour

## Work with young people includes:

- 1:1 coaching/mentoring
- workshops on how to become a great learner

Empowering people,  
optimising learning

# Unlocking the potential

Empower

Motivate

Support

Respect

Encourage

Challenge

Coaching  
skills  
and values  
leading to  
positive  
learning  
behaviour

*If you always do what  
you always did, you  
always get what  
you always had.  
Think differently...*

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# The key to learning is relationships

...and understanding that a genuine desire to improve the quality of life for young people is not always enough.

An additional commitment to integrating new skills and strategies is also essential to equip professionals with new tools to meet the fundamental needs of young adults.

To learn effectively, basic human needs must be met – essentially, food, water and shelter. But the most successful learning facilitators also recognise and actively meet additional needs: support and acceptance, challenge and appreciation, encouragement, respect and security.

By meeting these needs in a safe

learning environment, new levels of collaboration and respect develop between adult and learner – in turn promoting learners' higher cognitive ability through offering acceptable alternatives to 'fight or flight' responses.

Everybody has the potential to be a better learner. The key lies in unlocking potential through understanding and adopting coaching values and principles, and becoming proficient in the skills of active listening, questioning, and giving feedback and target setting. As a result young people become more motivated, less challenging and better at learning.

With over 10 years' high-level experience of working successfully with young people in residential and educational settings, Miguel Dean's training incorporates a range of new coaching values and practices geared specifically to maximising performance and helping young adults to learn rather than be taught.

With tremendous personal insight into what actually works and what doesn't, small wonder educational establishments, community groups, commercial concerns and individuals are calling on Miguel Dean to open doors that might otherwise have been closed.

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"The facilitation of significant learning rests upon certain attitudinal qualities that exist in the personal relationship between facilitator and learner"

- Carl Rogers

Miguel Dean - Learning  
Practical resources and strategies

